

Quad City Civic Center Authority Minutes

Thursday, April 17, 2014

Present: Chairman Paul Mulcahey, Jennifer Walker, Lew Steinbrecher, Ted Thoms, John Hass, Reggie Freeman, Mike Haney, Thomas Thomas

Absent: Hunt Harris, Don Welvaert

Staff: Scott Mullen, Rocky Jones, Joy Toporowski, Roger Strandlund

Approval of Minutes: Motion by Ms. Walker, seconded by Mr. Freeman to approve the minutes of March 13, 2014. The motion carried unanimously.

Financials:

Mr. Jones reviewed the financial statements. Motion by Mr. Thoms, seconded by Mr. Thomas, to approve the Financial Statement for the period ending March 31, 2014. The motion to approve the Financial Statements carried unanimously.

FY 14-15 Operating Budget Approval (refer to Budget Committee Report):

The above topic was introduced through a Budget Committee report (April 11 meeting and handout therefrom), representing the Committee's recommendation that the FY 14-15 Operating Budget be approved. The introduction was followed by a formal motion by Mr. Freeman, seconded by Mr. Thoms, to approve the FY 14-15 Operating Budget. Discussion on the motion included the Arena staff's FY 14-15 projection to post positive income in the amount of \$142,000 (roughly \$470,000 lower than FY 13-14). Mr. Mullen noted that less activity on the booking calendar (compared to last year) correlates with a lower net income figure. The decrease is due, in part, to the following factors: the trend of LiveNation preferring its own amphitheaters and pricing strategies which cause artists to favor summer outdoor venues; a decline in national tours by significant country artists (e.g., Chesney and Swift). Mr. Mullen noted the impact of the Arena's incentives contained in the latest hockey license and he encouraged the Board to be receptive to considering alternative strategies (e.g., Arena-purchased concerts). Chairman Mulcahey invited comments from Board members and, following general discussion, Chairman Mulcahey called for a vote on the pending motion to approve the FY 14-15 Operating Budget. The motion carried unanimously.

Executive Committee Report and Executive Session/Closed:

The above topic was introduced through an Executive Committee report (April 14 meeting and handout therefrom). Mr. Mullen provided a recap of the Arena's accomplishments for FY 13-14. The list of accomplishments included, but were not limited to, obligating the State for grant money, the extension of hockey license, creative promotions and other marketing innovations, significant increases in catering sales and conference center rent, the recognition of the Arena's 20-year anniversary, and improved sales resulting from concession upgrades. Chairman Mulcahey requested that Mr. Mullen provide some goals for the upcoming year for the Board's future

consideration; and, at 12:50 a.m., Chairman Mulcahey excused Mr. Mullen from attending the upcoming Closed Session, with an invitation to the Board for a motion to go into Closed Session, all for the purpose of discussing personnel matters (performance and compensation of a specific employee or employees), 5 ILCS 120/2(c)(1). A motion was made by Mr. Haney with Mr. Thomas seconding, to incorporate the above purpose and findings and to (on that basis) conduct the meeting in Closed Session. Upon roll call vote, all Board members voted in favor of the motion and Chairman Mulcahey declared the motion carried.

At 1:37 a.m., a motion was made by Mr. Haney with Mr. Hass seconding, to adjourn back into regular session. A roll call vote was taken showing all Board members voting in favor of the motion and the chairman declared the motion carried.

No action was taken in Closed Session.

Notation on Director's Update, Action Following Closed Session and Other Business:

At the invitation of Chairman Mulcahey, Mr. Mullen rejoined the meeting. Chairman Mulcahey announced that, in the interest of time, the substance of the topics typically covered under the Director's Update should be regarded as being fully addressed by Mr. Mullen's comments previously made at the meeting. Motion by Mr. Haney, seconded by Mr. Hass, to approve the recommendation of the Executive Committee relating to a compensation adjustment, with direction to the Assistant Director/Director of Finance to implement a Payroll Memorandum, subject to the following: the adjustment is based on the overall accomplishments identified by Mr. Mullen in Open Session; the Board expects Mr. Mullen to submit a list of goals for FY 14-15 for the Board's further consideration; and the adjustment shall be calculated based on the annual audit figures as those figures are finalized and duly approved.

Ms. Walker, with additional comments by Chairman Mulcahey and apparent consensus of the Board, expressed the Board's praise and appreciation to Mr. Mullen and his staff for a "job well done" for the previous fiscal year.

Adjourn: Ms. Walker motioned for adjournment. Mr. Thomas seconded and the motion carried unanimously.

The meeting was adjourned at 1:42 p.m.

Joy Toporowski