

Quad City Civic Center Authority Minutes
Thursday, April 18, 2019

Board Members Present: Chairperson Jennifer Walker, Mike Haney, Stacey Happ, Randy Tweet, Fran Prochaska, J.D. Schulte, Paul Mulcahey, Laurie Zelnio, Larry Meeske.
Other Persons Present: Scott Mullen, Rocky Jones, Kevin Snodgrass, Lindsey Hintze, Karla Steele, Michelle Krueger
Absent: Reggie Freeman

Introduction and Public Comment: Chairperson Walker called the meeting to Order at 12:30 p.m.

Approval of Minutes: Motion by Ms. Zelnio, second by Mr. Tweet, to approve the Minutes for the Board Meeting occurring on March 21, 2019. With Chairperson Walker calling for a vote on the motion, the vote was taken and it carried unanimously.

Financials: Rocky Jones presented the financial statements with commentary (handout). Motion by Mr. Mulcahey, second by Mr. Haney, to approve the financial statements for the period ending March 31, 2019. With Chairperson Walker calling for a vote on the motion, the vote was taken and it carried unanimously.

Director's Report: Scott Mullen gave an overview of the events in March and reported that it was the best month ever. Mr. Mullen pointed out the Kiss concert was the sixth most profitable event of all time. Chairperson Walker complimented the work of the Arena staff in making the event a success. Mr. Mullen informed the Board of Levy interviewing chefs. Mr. Mullen reported the Storm announced at a press conference that the Team had raised \$162,754.00 for charity. Mr. Mullen added that despite the Team's win-loss record it has been the Team's view that its financial performance has been above expectations; particularly considering start-up/transition events typical of changing leagues and ownership.

Paul Mulcahey presented a question with regard to pricing for various parking privileges. Mr. Mulcahey engaged Arena staff in a discussion which emphasized Mr. Mulcahey's concern about the burden imposed upon disabled persons. The discussion concluded with Arena staff agreeing to look into the matter and report back to the Board.

Staff Report on Sponsorship Implementation Items and Solicitations Which Are the Subject of Bids, Competitive Proposals or Unique Vendors, Licensees, et al.:

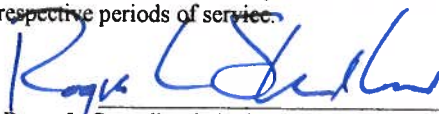
- a) **Banking services:** Rocky Jones reported that the banking services solicitation had been withdrawn (due to inadequacy of participation); with staff later re-issuing a refined solicitation. Motion by Ms. Zelnio, second by Mr. Meeske, to accept the proposal of Blackhawk Bank and Trust (per second solicitation). With Chairperson Walker calling for a vote on the motion, the vote was taken and it carried unanimously.
- b) **Arena Amps & DSPs System Replacement:** Kevin Snodgrass presented the Arena's evaluation of the results from the solicitation relating to the purchase of arena amps and DSP system replacement. Mr. Snodgrass explained that three bids were received. Mr. Snodgrass concluded with the Staff's recommendation of an award to Tri-City Electric as the apparent low responsive/responsible bidder. Motion by Mr. Mulcahey, second by Mr. Tweet, to accept the Staff's recommendation and authorize the award to Tri-City Electric in the amount of \$138,250.46. With Chairperson Walker calling for a vote on the motion, the vote was taken and it carried unanimously.
- c) **Arena Rigging Safety System:** Kevin Snodgrass distributed a spreadsheet and presented the Arena Staff's evaluation of the results from the solicitation relating to the rigging safety system. Mr. Snodgrass presented the appropriate finding (regarding public interest) supporting proceeding with one proposer; and Mr. Snodgrass reported that, on the basis of his finding, he successfully conducted a negotiation exclusively as to the price term (resulting in price reduction). Discussion was held emphasizing the need for legal compliance and the necessity of paying prevailing wages. Motion by Mr. Mulcahey, second by Mr. Tweet, to accept Staff's recommendation and authorize the bid award up to \$300,000 to Simmers Crane. With Chairperson Walker calling for a vote on the motion, the vote was taken and it carried unanimously.
- d) **Locker Room Renovations:** Kevin Snodgrass reported on certain emergency (safety, etc.) repairs, all with applicable Staff findings on the public interest preempting other formalities accompanying a more formal solicitation process. Mr. Mulcahey engaged staff in a discussion on the importance of legal compliance and payment of prevailing wages (similar to discussion on rigging above). Motion by Mr. Schulte, second by Mr. Tweet, to approve an amount up to \$440,000 (subject to prevailing wage Board directive). With Chairperson Walker calling for a vote on the motion, the vote was taken and it carried unanimously.

Committee Reports: Committee Chairperson Zelnio and Rocky Jones presented the report from the Budget Committee. Committee Chairperson Zelnio informed the Board that the Budget Committee had reviewed the proposed Budget and engaged in extensive discussion with Arena staff relating to particular line items. Committee Chairperson Zelnio stated the Committee encouraged approval of the proposed Budget distributed by Arena staff. Motion by Committee Chairperson Zelnio, seconded by Mr. Meeske, to approve the proposed Budget. With Chairperson Walker calling for a vote on the motion, the vote was taken and it carried unanimously.

Executive/Closed Session: None.

Chairperson Walker acknowledged that Laurie Zelnio is allowing her term as a Board member to end, with plans to pursue interests outside the Quad Cities, thereby triggering an appointment opportunity for Mayor Stephanie Acri. Ms. Zelnio indicated that her travel plans would cause the present meeting to be the last meeting she attends. Another transition announced by Chairperson Walker related to the statutory-based change brought about by Lisa Kotter assuming her duties as Moline City Administrator (thereby relieving J.D. Schulte of future Board participation). Chairperson Walker and Mr. Mullen thanked both members for their respective periods of service.

The meeting was adjourned at 1:27 p.m.


Roger L. Strandlund, Acting Secretary