

Quad City Civic Center Authority Minutes  
Thursday, May 18, 2017

**Present:** Chairman Mike Haney, John Hass, Don Welvaert, Randy Tweet, Reggie Freeman, Stacey Happ, Paul Mulcahey, Laurie Zelnio (via phone/with appropriate finding from Legal Counsel)

**Absent:** Jennifer Walker and Moline City Administrator Designee

**Staff:** Scott Mullen, Rocky Jones, Kevin Snodgrass, Lindsey Hintze and Roger Strandlund (Califf & Harper, P.C.)

**Introduction and Public Comment:** Chairman Haney welcomed Board members and staff, with particular recognition of the addition of Lindsey Hintze as the newest staff member (reporting to Mr. Mullen); and observed the consensus agreement to proceed with the attendance and participation as noted above. He made the observation that no members of the general public were in attendance and no written comments were received subsequent to the last meeting.

**Approval of Minutes:** Motion by Mr. Freeman, seconded by Mr. Hass, to approve the Minutes for the Board Meeting occurring on April 20, 2017. With Chairman Haney calling for a vote on the motion, the vote was taken and it carried unanimously.

**Financials:** Rocky Jones presented the financial statements with commentary. Motion by Mr. Welvaert, seconded by Mr. Tweet, to approve the financial statements for the period ending April 30, 2017. With Chairman Haney calling for a vote on the motion, the vote was taken and it carried unanimously.

**Committee Reports/Nominating Committee/Election of Officers/Other:**

Chairman Haney presented to the Board the proposed Nominating Committee consisting of Paul Mulcahey (Chairman), John Hass and Randy Tweet. No discussion was generated by Chairman Haney's proposal. Motion by Mr. Welvaert, seconded by Mr. Freeman, to approve the appointments to the Nominating Committee. With Chairman Haney calling for a vote on the motion, the appointments were approved unanimously. Chairman Haney (citing a memo from Attorney Strandlund) outlined the Board's role and procedures in connection with the upcoming nominations.

**Director's Update:**

Scott Mullen provided a status report on past events, upcoming events and sponsorship opportunities. Mr. Mullen shared his findings as to industry trends. More specifically, Mr. Mullen identified specific venues which have made concessions toward promoters/artists to increase revenue sharing (parking, ancillaries, rebates, etc). Mr. Mullen's findings prompted general Board discussion. Ms. Zelnio inquired as to the breakdown of revenue moving away from the Arena in the negotiation process and invited Mr. Mullen to share some of his innovations or responses to the industry trends. Mr. Mullen responded by citing some negotiation deal points which he typically includes and he provided a brief chronology of revenue gains, as well as some revenue-increasing opportunities which are yet to be pursued.

**Committee Reports:**

Capital Projects Committee Chairman Freeman presented the Committee report. Committee Chairman Freeman, with the assistance of Kevin Snodgrass, presented the Committee's recommendation for the 2017-2018 Capital Projects (refer to K. Snodgrass presentation attachment). Motion by Mr. Welvaert, seconded by Mr. Freeman, to approve Capital Projects as presented by staff -- subject to conditions identified in Minutes of the Capital Committee. Chairman Haney facilitated general discussion of the projects. As a part of the discussion, Mr. Welvaert confirmed the understanding between the Board and Arena staff that some sponsorship contingencies will determine the direction of certain projects; specifically noting as an example that the LED sign might ultimately be postponed in favor of a less expensive back-lit sign. With Chairman Haney calling for a roll call vote on the motion, the roll call vote was taken with all Board members voting "Aye".

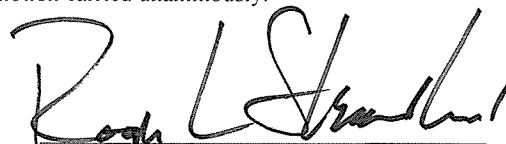
**Staff Report – Projects, Insurance/Agent-of-Record and Expense Reimbursement Policy:**

Kevin Snodgrass provided a staff report on the status of the cooling tower project. Rocky Jones presented an update on the insurance proposal solicitation. He described the following: the competitive solicitation process, written responses, interviews, ranking and staff recommendation. Motion by Mr. Mulcahey, seconded by Mr. Welvaert, to adopt the recommendation of Arena staff to engage AJ Gallagher (via Kevin O'Hara) as agent-of-record, with the placement of coverages as presented by Mr. Jones, all in accordance with the contract terms presented by Mr. Jones (refer to R. Jones presentation attachment). Mr. Jones, with the assistance of Attorney Roger Strandlund, presented the staff recommendation on the Expense Reimbursement Policy (refer to R. Jones presentation/Policy attachment). Motion by Mr. Freeman, seconded by Mr. Hass, to adopt a staff recommendation. With Chairman Haney calling for a vote on the motion, the vote was taken and it carried unanimously.

**Executive Session/Closed:** Chairman Haney noted that there would be no need to invite a motion to go into Executive/Closed Session.

Adjourn: Mr. Mulcahey motioned for adjournment. Mr. Tweet seconded and the motion carried unanimously.

The meeting was adjourned at 1:19 p.m.

  
Roger L. Strandlund  
Acting Secretary